| Introduced by | <i>'</i> | Council Bill No. | R 210-12 |
|------------------|----------|------------------|----------|
| illillouduced by | | | 1\210-12 |

A RESOLUTION

authorizing agreements for FY 2013 Signature Series Funding under the Tourism Development Program; transferring tourism development funds to the Parks and Recreation Department for the Heritage Festival.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF COLUMBIA, MISSOURI, AS FOLLOWS:

SECTION 1. The City Manager is hereby authorized to execute agreements for FY 2013 Signature Series Funding under the Tourism Development Program with the following organizations in the following amounts:

| Agency | <u>Amount</u> |
|---|---------------|
| First Night USA | \$ 6,200.00 |
| Stephens College – 2013 Citizen Jane Festival | 7,000.00 |
| The Curators of the University of Missouri – | |
| Concert Series Holiday Festival | 7,200.00 |
| Columbia Art League – 2013 Art in the Park | 7,500.00 |
| Gateway Chapter of MS – 2013 Bike MS Express | |
| Scripts Gateway Getaway Ride | 8,800.00 |
| Ragtag Programming for Film & Media Arts – 2013 | |
| True/False Film Festival | 10,000.00 |
| Show-Me STATE GAMES – 2013 Summer Games | 10,000.00 |
| Thumper Entertainment, Inc. – 2013 Roots 'N Blues | |
| 'N BBQ Festival | 10,000.00 |

SECTION 2. The form and content of the agreement for each individual organization listed in Section 1 shall be substantially as set forth in "Exhibits A-H" attached hereto and made a part hereof as fully as if set forth herein verbatim.

SECTION 3. At the request of the City Manager, the City Council hereby transfers \$6,700.00 from the Tourism Development Fund Account No. 229-4820-509.49-90 to the Parks and Recreation Fund Account No. 552-5575-490.02-29.

| ADOPTED this | day of | , | , 2012 |
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| City Clerk | Mayor and Presiding Officer |
|----------------------|-----------------------------|
| APPROVED AS TO FORM: | |

| THIS AGREEMENT is entered into this | day of | , 2012, by and between |
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| the City of Columbia, Missouri (hereinafter "City") | , and First Night | USA, a Missouri not-for-profit |
| corporation, (hereinafter "Contractor"). | | |

- 1. The Contractor shall provide the services outlined in its proposal for First Night Columbia, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$6,200.00 (Six Thousand Two Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

CITY OF COLUMBIA, MISSOURI By: Mike Matthes, City Manager

| | Mike Matthes, Cit | y Manager |
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| ATTEST: | | |
| | er er | |
| Sheela Amin, City Clerk | | |
| APPROVED AS TO FORM: | | |
| | | |
| Fred Boeckmann, City Counselor | | * |
| | Agency | |
| | Ву: | |
| | IRS-EIN: | |
| | ATTEST: | |
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| CERTIFICATION: I hereby certify that the which it is to be charged and that there appropriation sufficient to pay therefor. 229- | is an unencumbered balance to | the appropriation to the credit of such |
| | John Blattel, Director of | Finance |

| | T | HIS | AGREEME | ENT is ente | ered into this | da | y of | But die ei | | 2012, by | and between |
|-----|-------|------|----------------|-------------|----------------|----------|------|------------|----------|----------|--------------|
| the | City | of | Columbia, | Missouri | (hereinafter | "City"), | and | the | Stephens | College | (hereinafter |
| "Co | ntrac | tor" |). | | | | | | | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2013 Citizen Jane Film Festival as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$7,000.00 (Seven Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
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- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
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- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

CITY OF COLUMBIA, MISSOURI By: Mike Matthes, City Manager ATTEST: Sheela Amin, City Clerk APPROVED AS TO FORM: Fred Boeckmann, City Counselor Agency By: IRS-EIN: ATTEST:

CERTIFICATION: I hereby certify that this contract is within the purpose of the appropriation to which it is to be charged and that there is an unencumbered balance to the credit of such appropriation sufficient to pay therefor. 229-4820-509-49.90

John Blattel, Director of Finance

| THIS AGREEMENT is entered into this | day of | , 2012, by and between |
|---|----------------|---------------------------------|
| the City of Columbia, Missouri (hereinafter "City") | , and Curators | of the University of Missouri - |
| UMC Concert Series, (hereinafter "Contractor"). | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2012 University Concert Series Holiday Festival, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$7,200.00 (Seven Thousand Two Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
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- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

| | Ву: |
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| | Mike Matthes, City Manager |
| ATTEST: | |
| Sheela Amin, City Clerk | |
| APPROVED AS TO FORM: | |
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| Fred Boeckmann, City Counselor | |
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| | ontract is within the purpose of the appropriation to an unencumbered balance to the credit of such 20-509-49.90 |
| | John Blattel, Director of Finance |

| | T | HIS | SAGREEM | ENT is en | tered into thi | sd | lay of | ? | | 2012, by | and between |
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| the | City | of | Columbia, | Missouri | (hereinafter | "City"), | and | Columbia | Art | League, | (hereinafter |
| "Co | ontrac | tor | "). | | 0.70 | 2 133 | | | | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2013 Art in the Park, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$7,500.00 (Seven Thousand Five Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
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- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

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| | By: | Mike Ma | tthes, Cit | y Manager | |
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| Sheela Amin, City Clerk | | | | | |
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| Fred Boeckmann, City Counselor | | | | | |
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| CERTIFICATION: I hereby certify that this corrwhich it is to be charged and that there is an appropriation sufficient to pay therefor. 229-4820 | n unencun | nbered ba | | | |
| | John B | Blattel, Dir | ector of | Finance | |

| THIS AGREEMENT is entered into this | day of | , 2012, by and between |
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| the City of Columbia, Missouri (hereinafter "City" | "), and the Gatewa | ay Chapter of MS, (hereinafter |
| "Contractor"). | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2013 Bike MS Express Scripts Gateway Getaway Ride, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$8,800 (Eight Thousand Eight Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
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| | By: Mike Matthes, City Manager |
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| Sheela Amin, City Clerk | |
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| Fred Boeckmann, City Counselor | |
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| | is contract is within the purpose of the appropriation t is an unencumbered balance to the credit of suc -4820-509-49.90 |
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| | John Blattel Director of Finance |

| THIS AGREEMENT is entered into this | day of | , 2012, by and between |
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| the City of Columbia, Missouri (hereinafter "City"), | and Ragtag Pro | gramming for Film & Media Arts, |
| (hereinafter "Contractor"). | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2013 True/False Film Festival, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$10,000.00 (Ten Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
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| | By: |
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| | Mike Matthes, City Manager |
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| ATTEST: | |
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| Sheela Amin, City Clerk | |
| APPROVED AS TO FORM: | |
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| Fred Boeckmann, City Counselor | |
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| CERTIFICATION: I hereby certify that this comwhich it is to be charged and that there is an appropriation sufficient to pay therefor. 229-4820 | unencumbered balance to the credit of such |
| | John Blattel Director of Finance |

| THIS AGREEMENT is entered into this | day of | , 2012, by and between |
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| the City of Columbia, Missouri (hereinafter "City"), | and the Show | -Me STATE GAMES (hereinafter |
| "Contractor"). | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2013 Show-Me STATE GAMES Summer Games, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$10,000.00 (Ten Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
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- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

| | CITY OF COLUMBIA, MISSOURI |
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| | By: Mike Matthes, City Manager |
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| ATTEST: | |
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| Sheela Amin, City Clerk | |
| APPROVED AS TO FORM: | |
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| Fred Boeckmann, City Counselor | |
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| CERTIFICATION: I hereby certify that this co | ontract is within the purpose of the appropriation to |
| which it is to be charged and that there is a appropriation sufficient to pay therefor. 229-482 | an unencumbered balance to the credit of such 0-509-49.90 |
| | John Blattel Director of Finance |

| THIS AGREEMENT is entered into this | day of | , 2012, by and between |
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| the City of Columbia, Missouri (hereinafter "City") | , and Thumper | Entertainment, Inc., (hereinafter |
| "Contractor"). | | |

- 1. The Contractor shall provide the services outlined in its proposal for the 2013 Roots 'N Blues 'N BBQ Festival, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$10,000.00 (Ten Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
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| | By: Mike Matthes, City Manager |
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| Sheela Amin, City Clerk | |
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| Fred Boeckmann, City Counselor | |
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| CERTIFICATION: I hereby certify that this constitution which it is to be charged and that there is appropriation sufficient to pay therefor. 229-48. | ontract is within the purpose of the appropriation to an unencumbered balance to the credit of such 20-509-49.90 |
| | Laber District Discretor of Finance |



Source: Convention and Visitors Bure of N

Agenda Item No:

To: City Council

From: City Manager and Staff

Council Meeting Date:

Nov 19, 2012

Agreements at EXECUTIVE SUMMARY:

Resolution Authorizing Tourism Development Funds, Authorizing the City Manager to Execute Agreements and an Intra Departmental Transfer of Funds

The Convention & Visitors Bureau (CVB) Advisory Board reviewed tourism development applications for the 2013 "Signature Series' events at their October meeting. Signature Series events are the "elite" group of festivals and events, the biggest and oldest, that have received tourism development funding for many years.

There are currently nine Signature Series events: Art in the Park, Citizen Jane Film Festival, Concert Series Holiday Festival, Heritage Festival, First Night, MS 150 Bike Getaway, Roots & Blues & BBQ Festival, Show-Me STATE GAMES, and the True/False Film Festival. The CVB Board is recommending a total of \$73,400 in tourism development funds for the FY2013 events.

DISCUSSION:

Tourism Development Festivals & Events (TDFE) funding has greatly enhanced the quality of Columbia festivals and events. The funds have enabled organizers to bring in nationally recognized entertainers and expand marketing & advertising efforts outside the Columbia market. This has, in turn, drawn more visitors and more attention to the events and to Columbia.

The CVB Board reviewed & discussed the 2013 Signature Series applications. They also reviewed Post Event Summary Reports from the prior year and the most recent survey results compiled by the University of MO Hotel & Restaurant Department. These surveys are coordinated and paid by the CVB each year.

The applications were scored, averaged and funding levels were determined based on a percentage of the total score with \$10,000 being the maximum amount of funding. Scoring criteria included overnight stays attendance, marketing & sponsorship plans, event timing, media coverage, organizational plan & budget, cultural image and media coverage. The board felt this was a more fair and equitable way to recommend funding, giving more emphasis to room night generation and event timing.

The CVB Advisory Board voted unanimously to approve funding to the nine 2013 Signature Series as follows: First Night - \$6,200 for entertainment; Heritage Festival - \$6,700 for "Living History" entertainment; Citizen Jane Film Festival - \$7,000 for filmmakers costs; MU Concert Series Holiday Festival - \$7,200 for entertainment; Art in the Park - \$7,500 for entertainment & advertising; MS 150 Script Express Bike Ride - \$8,800 for marketing; True/False Film Festival - \$10,000 for filmmakers costs; Show Me STATE GAMES - \$10,000 for officials, awards and site fees; and Roots & Blues & BBQ Festival - \$10,000 for advertising.

FISCAL IMPACT:

\$73,400. The funds are appropriated in the FY2013 CVB budget. An intra departmental transfer of funds will be made to Parks & Recreation for the Heritage Festival.

VISION IMPACT:

http://www.gocolumbiamo.com/Council/Meetings/visionimpact.php

1:1 - Columbia will both sustain and creatively expand its foundation for arts and culture in our community.

SUGGESTED COUNCIL ACTIONS:

Approval of the resolution and execution of the contracts.

| | | FISCAL and \ | VISION NO | DTES: | | |
|---|---------------|---|-----------|--|----------|--|
| City Fiscal Impact Enter all that apply Program | | Program Imp | act | Mandates | Mandates | |
| City's current net FY cost | \$73,400.00 | New Program/ Agency? | No | Federal or State mandated? | No | |
| Amount of funds already appropriated | \$73,400.00 | Duplicates/Epands an existing program? | No | Vision Implementation impact | | |
| Amount of budget amendment needed | \$0.00 | Fiscal Impact on any local political subdivision? | No | Enter all that apply: Refer to Web site | | |
| Estimated 2 year | ar net costs: | Resources Required | | Vision Impact? | Yes | |
| One Time | \$0.00 | Requires add'l FTE Personnel? | No | Primary Vision, Strategy and/or Goal Item # | 1.1 | |
| Operating/ Ongoing | \$0.00 | Requires add'I facilities? | No | Secondary Vision, Strategy and/or Goal Item # | | |
| | - | Requires add'l capital equipment? | No | Fiscal year implementation Task # | | |