City of Columbia

701 East Broadway, Columbia, Missouri 65201



Agenda Item Number: R 171-15

Department Source: Convention and Visitors Bureau

To: City Council

From: City Manager & Staff Council Meeting Date: 11/2/2015

Re: Resolution Authorizing Tourism Development Funds and Authorizing the City Manager to

Execute Agreements and an Intra-Departmental Transfer of Funds

Documents Included With This Agenda Item

Council memo, Resolution/Ordinance, Agreements Supporting documentation includes: None

Executive Summary

There are currently eight (8) "Signature Series" events within the tourism Development Program, i.e. Art in the Park, Columbia Eve Fest, Citizen Jane Film Festival, Heritage Festival, Roots 'N Blues 'N BBQ Festival, Show-Me State Games, True/False Film Festival and the University of MO Concert Series Holiday Festival.

Tourism Development Festivals & Events funding has greatly enhanced the quality of Columbia's festivals and events. The funds have enabled organizers to bring in nationally recognized entertainment and expand marketing & advertising efforts outside the Boone County market. This has, in turn, drawn more visitors and more attention to the events and to Columbia.

Discussion

FY2016 Signature Series applications were reviewed, scored and voted on by the CVB Advisory Board on Monday, October 26th. Scoring criteria is based on room night generation, event timing, marketing plans, sponsorships and cultural image. Recommended funding level is based on a three-tier levels of \$7,500, \$10,000 and \$12,500, based on score.

The CVB Advisory Board is recommending a total of \$75,000 in funding be granted as follows to these 2016 Signatures Series events: \$12,500 each to Show-Me State Games, Roots & Blues & BBQ Festival and the True/False Film Fest; \$10,000 each to Art in the Park, Citizen Jane Film Festival and MU Concert Series Holiday Festival and \$7,500 to the Heritage Festival.

It is the recommendation of the Board that the Columbia Eve Fest be transitioned to a Community Sponsorship, with available funding of up to \$5,000, as this event best fits the criteria and guidelines of the CVB's Community Sponsorship Fund, which supports events targeted more towards Columbia residents than visitors from outside the market.

City of Columbia

701 East Broadway, Columbia, Missouri 65201



Fiscal Impact

Short-Term Impact: \$75,000

Long-Term Impact: 0

Vision, Strategic & Comprehensive Plan Impact

<u>Vision Impact:</u> Arts and Culture, Economic Development <u>Strategic Plan Impact:</u> Economy...Jobs that Support Families <u>Comprehensive Plan Impact:</u> Economic Development

Suggested Council Action

Approval of the Legislation and Execution of the Agreements

Legislative History

In 2015 \$85,000 was awarded to the eight Signature Series events. Prior to that in FY2014, there were ten events but the Bike MS: Gateway Getaway Bike Ride moved to St. Louis and the J.W. Blind Boone Early Ragtime & Jazz Festival was discontinued. Neither event applied for funding.

Department Approved

City Manager Approved

Introduced by	Council Bill No.	R 171-15

A RESOLUTION

authorizing agreements for FY 2016 Signature Series Funding under the Tourism Development Program; transferring tourism development funds to the Parks and Recreation Department for the Heritage Festival.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF COLUMBIA, MISSOURI, AS FOLLOWS:

SECTION 1. The City Manager is hereby authorized to execute agreements for FY 2016 Signature Series Funding under the Tourism Development Program with the following organizations in the following amounts:

Agency	<u>Amount</u>
Show-Me STATE GAMES – 2016 Summer Games Thumper Entertainment, Inc. – 2016 Roots & Blues	\$ 12,500.00
& BBQ Festival	12,500.00
Ragtag Programming for Film & Media Arts –	
2016 True/False Film Fest	12,500.00
Columbia Art League – 2016 Art in the Park	10,000.00
Stephens College – 2016 Citizen Jane Film Festival	10,000.00
The Curators of the University of Missouri – 2015 University Concert Series Holiday Festival	10,000.00
Concert Series Floriday Festival	10,000.00

SECTION 2. The form and content of the agreement for each individual organization listed in Section 1 shall be substantially as set forth in "Exhibits A-F" attached hereto and made a part hereof.

SECTION 3. At the request of the City Manager, the City Council hereby transfers \$7,500.00 from the Tourism Development Fund Account No. 229-4820-509.49-90 to the Parks and Recreation Fund Account No. 552-5575-490.02-29 RJHRFV.

ADOPTED this $_$	day of	, 2015.
-------------------	--------	---------

ATTEST:	
City Clerk	Mayor and Presiding Officer
APPROVED AS TO FORM:	
	_
City Counselor	

THIS AGREEMENT is entered into this	day of	, 2015, by and between
the City of Columbia, Missouri (hereinafter "City")	, and the Show	-Me STATE GAMES (hereinafter
"Contractor").		

- 1. The Contractor shall provide the services outlined in its proposal for the 2016 Show-Me STATE GAMES Summer Games, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$12,500.00 (Twelve Thousand Five Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

CITY OF COLUMBIA, MISSOURI By: Mike Matthes, City Manager ATTEST: Sheela Amin, City Clerk APPROVED AS TO FORM: Nancy Thompson, City Counselor Agency By: IRS-EIN: ATTEST: CERTIFICATION: I hereby certify that this contract is within the purpose of the appropriation to which it is to be charged and that there is an unencumbered balance to the credit of such appropriation sufficient to pay therefor. 229-4820-509-49.90 John Blattel, Director of Finance

THIS AGREEMENT is entered into this	day of	, 2015, by and between
the City of Columbia, Missouri (hereinafter "City"), and Thumper	r Entertainment, Inc., (hereinafter
"Contractor").		

- 1. The Contractor shall provide the services outlined in its proposal for the 2016 Roots & BBQ Festival, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$12,500.00 (Twelve Thousand Five Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

	CITY OF COLUMBIA, MISSOURI
	By: Mike Matthes, City Manager
ATTEST:	
Sheela Amin, City Clerk	
APPROVED AS TO FORM:	
Nancy Thompson, City Counselor	
	Agency
	By:
	IRS-EIN:
	ATTEST:
CERTIFICATION: I hereby certify that this which it is to be charged and that there is appropriation sufficient to pay therefor. 229-4	contract is within the purpose of the appropriation to an unencumbered balance to the credit of such 820-509-49.90
	John Blattel, Director of Finance

THIS AGREEMENT is entered into this	day of	, 2015, by and between
the City of Columbia, Missouri (hereinafter "City"	"), and Ragtag	Programming for Film & Media
Arts, (hereinafter "Contractor").		

- 1. The Contractor shall provide the services outlined in its proposal for the 2016 True/False Film Fest, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$12,500.00 (Twelve Thousand Five Hundred Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

	CITY OF COLUMBIA, MISSOURI		
	By: Mike Matthes, City Manager		
ATTEST:			
Sheela Amin, City Clerk			
APPROVED AS TO FORM:			
Nancy Thompson, City Counselor			
	Agency		
	By:		
	IRS-EIN:		
	ATTEST:		
CERTIFICATION: I hereby certify that this which it is to be charged and that there appropriation sufficient to pay therefor. 229-	s contract is within the purpose of the appropriation to is an unencumbered balance to the credit of such 4820-509-49.90		
	John Blattel, Director of Finance		

THIS AGREEME	NT is entered into th	is da	y of _		, 2015, by a	and between
the City of Columbia, M			and C	Columbia	Art League,	(hereinafter
"Contractor").						

- 1. The Contractor shall provide the services outlined in its proposal for the 2016 Art in the Park, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$10,000.00 (Ten Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

CITY OF COLUMBIA, MISSOURI By: Mike Matthes, City Manager ATTEST: Sheela Amin, City Clerk APPROVED AS TO FORM: Nancy Thompson, City Counselor Agency By: IRS-EIN: ATTEST: CERTIFICATION: I hereby certify that this contract is within the purpose of the appropriation to which it is to be charged and that there is an unencumbered balance to the credit of such appropriation sufficient to pay therefor. 229-4820-509-49.90 John Blattel, Director of Finance

	TH	IS A	AGREEME	NT is enter	ed into this	day	of		, 2015, by	and between
the	City	of	Columbia,	Missouri	(hereinafter	"City"),	and	Stephens	College,	(hereinafter
"Co	ntracto	r").								

- In The Contractor shall provide the services outlined in its proposal for the 2016 Citizen Jane Film Festival, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$10,000.00 (Ten Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

	CITY OF COLUMBIA, MISSOURI		
	By: Mike Matthes, City Manager		
ATTEST:			
Sheela Amin, City Clerk	-		
APPROVED AS TO FORM:			
Nancy Thompson, City Counselor	-		
	Agency		
	By:		
	IRS-EIN:		
	ATTEST:		
CERTIFICATION: I hereby certify that t which it is to be charged and that there appropriation sufficient to pay therefor. 229	his contract is within the purpose of the appropriation to is an unencumbered balance to the credit of suclo-9-4820-509-49.90		
	John Blattel Director of Finance		

THIS AGREEMENT is entered into this _	day of	, 2015, by and between
the City of Columbia, Missouri (hereinafter "Cit	y"), and Curators	of the University of Missouri -
UMC Concert Series, (hereinafter "Contractor").		

- 1. The Contractor shall provide the services outlined in its proposal for the 2015 University Concert Series Holiday Festival, as submitted to the City's Convention and Visitors Bureau, a copy of which is on file in that office, at a cost to the City of \$10,000.00 (Ten Thousand Dollars) in connection with the performance of the services to be provided under the agreement, the Contractor agrees to comply with all civil rights laws, and further agrees not to discriminate against any individual or segment of the community on the basis of sex, race, color, age, religion, creed, national origin, veteran, disability status or sexual orientation.
- 2. Contractor agrees that it is responsible for all funds made available to Contractor by this Agreement and further agrees that it will reimburse to the City any funds expended in violation of city, state, or federal law or in violation of this agreement.
- 3. Contractor agrees that it will make no changes in the approved Project until the changes are approved in writing by the City.
- 4. Contractor agrees that it is subject to audit and review on request by the City. If contractor has a financial audit prepared, that report shall be furnished to the City's Convention and Visitors Bureau.
- 5. Contractor agrees that all funds received from the City will be expended as approved by City Council and none of the funds shall be diverted to any other use or purpose, except as recommended by the Convention & Visitors Bureau's Advisory Board and as approved by the City Council. Full records of all expenditures and disbursements and any income from the provision of the program described in Contractor's proposal shall be kept and open to City inspection during regular business hours.
- 6. Contractor agrees to provide the Convention and Visitors Bureau with copies of all financial documentation no later than 90 days following the last day of the funded event, as outlined in the Post-Event Documentation Procedures. Documentation must include copies of checks issued for payment of services or items, copies of corresponding invoices and copies of any required contracts. If Contractor does not provide financial documentation, they may not be eligible for future funding.
- 7. Contractor agrees that the Convention and Visitors Bureau and the City will be recognized as outlined in the Contractor's proposal.

CITY OF COLUMBIA, MISSOURI By: Mike Matthes, City Manager ATTEST: Sheela Amin, City Clerk APPROVED AS TO FORM: Nancy Thompson, City Counselor Agency By: IRS-EIN: ATTEST: CERTIFICATION: I hereby certify that this contract is within the purpose of the appropriation to which it is to be charged and that there is an unencumbered balance to the credit of such appropriation sufficient to pay therefor. 229-4820-509-49.90 John Blattel, Director of Finance