City of Columbia

701 East Broadway, Columbia, Missouri 65201



Agenda Item Number: B 190-15

Department Source: Public Works

To: City Council

From: City Manager & Staff Council Meeting Date: 7/6/2015

Re: Appropriating Funds for Columbia Regional Airport Advertising Budget

Documents Included With This Agenda Item

Council memo, Resolution/Ordinance

Supporting documentation includes: None

Executive Summary

Authorizing an appropriation to the Columbia Regional Airport advertising budget for FY2015.

Discussion

As part of American Airlines expansion of services with the second daily Chicago flight, additional marketing opportunities were employed to work towards ensuring the revenue backstop was not required for the additional service. Public Works marketing staff worked with Zimmer Radio & Marketing, and Cumulus Radio, to secure additional marketing services. Advertising funds were leveraged with both Zimmer and Cumulus and each provided dollar for dollar matches for additional paid advertising and marketing of COU within our market. With this legislation, staff is requesting to appropriate additional funds to the airport's advertising budget.

Fiscal Impact

Short-Term Impact: Appropriating \$95,000 from Transportation Sales Tax funds to the airport's

advertising budget.

Long-Term Impact: None

Vision, Strategic & Comprehensive Plan Impact

Vision Impact: Economic Development, Education, Transportation

Strategic Plan Impact: Growth Management

Comprehensive Plan Impact: Mobility, Connectivity, and Accessibility

Suggested Council Action

Pass the legislation appropriating funds to the Columbia Regional Airport's advertising budget.

City of Columbia 701 East Broadway, Columbia, Missouri 65201



Legi	slativ	'e His	tory

None

City Manager Approved

	Introduced	by		
First Reading			Second Reading	
Ordinance No			Council Bill No	<u>B 190-15</u>
		AN ORD	INANCE	
Colui		al Airport; a	sociated with adverting the time ve.	<u> </u>
BE IT ORDA AS FOLLOWS:	AINED BY TH	E COUNCIL	OF THE CITY OF C	COLUMBIA, MISSOURI,
Sales Tax Accoun	t No. 221-00	00-101.01-0	0 to the Airport Pub	d from the Transportation olishing and Advertising ertising for the Columbia
SECTION 2 passage.	. This ordina	nce shall be	e in full force and e	effect from and after its
PASSED th	is	day of		, 2015.
ATTEST:				
City Clerk APPROVED AS TO	O FORM:		Mayor and President	ding Officer
City Counselor				
CERTIFICATION:	•	unt No. 22	nt funds available in 21-0000-101.01-00	the Transportation Sales to cover the above
				ce