

Staff Report

To: The Loop CID Board

From: Carrie Gartner

Date: May 9, 2017

Re: FY2018 Revenues

Revenues

Our fiscal year runs from October 1 to September 30, and our operating budgets reflect this. Although we budget for an Oct-Sept fiscal year, we collect revenues at various times throughout the year and those schedules do not reflect our fiscal year. All revenue streams are carefully tracked to ensure that only 12 months of revenue are used each fiscal year.

Property Assessments

The CID property assessment is .4778 per \$100 of assessed valuation. Assessments are due to the County on December 31 for that calendar year. We generally receive payments from November to April or May. The total amount is key here, not the actual months collected.

All of these funds are used in the budget year in which they are received. Revenue estimates for the fiscal-year-2018 budget are based on calendar-year-2016 actual collections. I work with the Boone County Assessor to anticipate any substantial drops or increases in assessments. Currently, there is \$2766 in uncollected property assessments; this decrease is reflected in the budget draft and can be revised if they are collected.

| | 2017 | 2016 | |
|-----------------------------|------|--------|--|
| Property Assessments | | | |
| October | | | |
| November | | | |
| December | | 6,056 | |
| January | | 23,298 | |
| February | | 20,360 | |
| March | | 4,929 | |
| April | | | |
| May | | | |
| June | | | |
| July | | | |
| August | | | |
| September | = | | |
| Total | 0 | 54,644 | |

<u>Sales Tax</u>
The CID sales tax began April 1, 2016 and is divided between sales tax and use tax.

| | | 2017 | 2016 |
|--------------|-----------|---------|---------|
| Sales Tax | | | |
| | October | 16,766 | 0 |
| | November | 31,106 | 0 |
| | December | 32,253 | 0 |
| | January | 18,988 | 0 |
| | February | 36,674 | 0 |
| | March | 21,312 | 0 |
| | April | 27,018 | 0 |
| | May | | 20,292 |
| | June | | 30,960 |
| | July | | 14,437 |
| | August | | 33,291 |
| | September | | 24,154 |
| Total | _ | 184,118 | 123,133 |

| | 2017 | 2016 |
|----------------------|-------|-------|
| Local Option Use Tax | | |
| October | 38 | 0 |
| November | 2,221 | 0 |
| December | 66 | 0 |
| January | 228 | 0 |
| February | 1,450 | 0 |
| March | 160 | 0 |
| April | 61 | 0 |
| May | | 7 |
| June | | 88 |
| July | | 43 |
| August | | 1,880 |
| September | | 7 |
| Total | 4,225 | 2,025 |

For the FY2017 budget, the board set estimates based on actual collections + 2%. For FY2018, the board recommended a more conservative estimate based on previous year's actual collections.

Because we began the sales tax in April, estimates are taken from two different fiscal years.

| | | FY2017 | | FY2016 | |
|-----------|-----------|---------|-----------|------------------|-------------|
| | 2018 Est. | Actual | 2017 Est. | Actual | FY2016 Est. |
| October | 16,805 | 16,805 | 18,768 | | |
| November | 33,328 | 33,328 | 18,470 | 199 | |
| December | 32,319 | 32,319 | 21,045 | 6 8 8 | |
| January | 19,216 | 19,216 | 18,201 | 11 | |
| February | 38,125 | 38,125 | 17,172 | (= | |
| March | 21,472 | 21,472 | 19,162 | | |
| April | 27,078 | 27,078 | 16,792 | 0 | 16,463 |
| May | 20,299 | | 17,522 | 20,299 | 17,179 |
| June | 31,048 | | 31,048 | 31,048 | 17,838 |
| July | 14,480 | | 14,480 | 14,480 | 17,212 |
| August | 35,172 | | 35,172 | 35,172 | 21,727 |
| September | 24,161 | | 27,078 | 24,161 | 17,745 |
| | 313,501 | 188,343 | 254,910 | 125,159 | 108,163 |